

Message Text

UNCLASSIFIED

PAGE 01 CARACA 13532 312008Z

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ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 078040

R 311823Z DEC 75
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 1401

UNCLAS CARACAS 13532

E.O. 11652: N/A

TAGS: BTIO, VE

SUBJ: TRADE OPPORTUNITY-MATERIALES MENDOZA C.A.

1. EMBASSY HAS BEEN REQUESTED BY LOCAL FIRM "MATERIALES MENDOZA C.A." TO ASSIST THEM IN SEARCH FOR AGENT AND/OR DISTRIBUTOR ARRANGEMENTS WITH U.S. MANUFACTURERS OF A VARIETY OF MACHINE TOOLS. THE COMPANY IS PRESENTLY ESTABLISHING A NEW MACHINE TOOL DIVISION AND WISHES TO HANDLE MAINLY U.S. EQUIPMENT. MATERIALES MENDOZA IS PART OF THE LARGEST FINANCIAL, COMMERCIAL AND MANUFACTURING GROUP IN VENEZUELA.

2. A STANDARD TOP REQUEST IS BEING SUBMITTED. HOWEVER, CONSIDERING THE HIGH POTENTIAL OF THIS OPPORTUNITY, IT IS REQUESTED THAT THE FOLLOWING BE PUBLISHED UNDER "REPRESENTATIONS" IN COMMERCE TODAY: METALWORKING MACHINERY
35412/35414/35415/35416/15421/35422/36231-VENEZUELA
LARGE CORPORATION ESTABLISHING NEW MACHINE TOOL DIVISION WISHES TO OBTAIN AGENCY AGREEMENTS AND/OR DISTRIBUTORSHIPS FOR MACHINE TOOLS, INCLUDING LATHES, MILLING MACHINES, PRESSES, WELDING EQUIPMENT, DRILLING MACHINES, BENDING AND FORMING, GRINDING AND POLISHING, AND PUNCHING AND SHEARING MACHINES. COMPANY HAS BRANCHES AND SALES OFFICES THROUGHOUT THE COUNTRY AND HAS EXCELLENT FINANCIAL AND COMMERCIAL REFERENCES. PLEASE CONTACT MR. CLAUDIO MAYER, MANAGER, MACHINE TOOL DIVISION, MATERIALES MANDOZA, C.A., APARTADO 332, CARACAS, VENEZUELA.
CABLES: MIRAMEN, CARACAS.
ASENCIO

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975CARACA13532
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750452-0289
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975122/aaaaabgb.tel
Line Count: 52
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUN 2003 by ReddocGW>; APPROVED <06 FEB 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY-MATERIALES MENDOZA C.A.
TAGS: BTIO, VE
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006